

# **The Environmental Results Program (ERP)**

**An EPA/State Collaborative  
Opportunity**

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# **Today's Presentation Will:**

- Outline ERP approach and tools
- Discuss States' ERP experience
- Identify ERP benefits, performance results, and environmental outcomes
- Describe ERP assistance opportunities

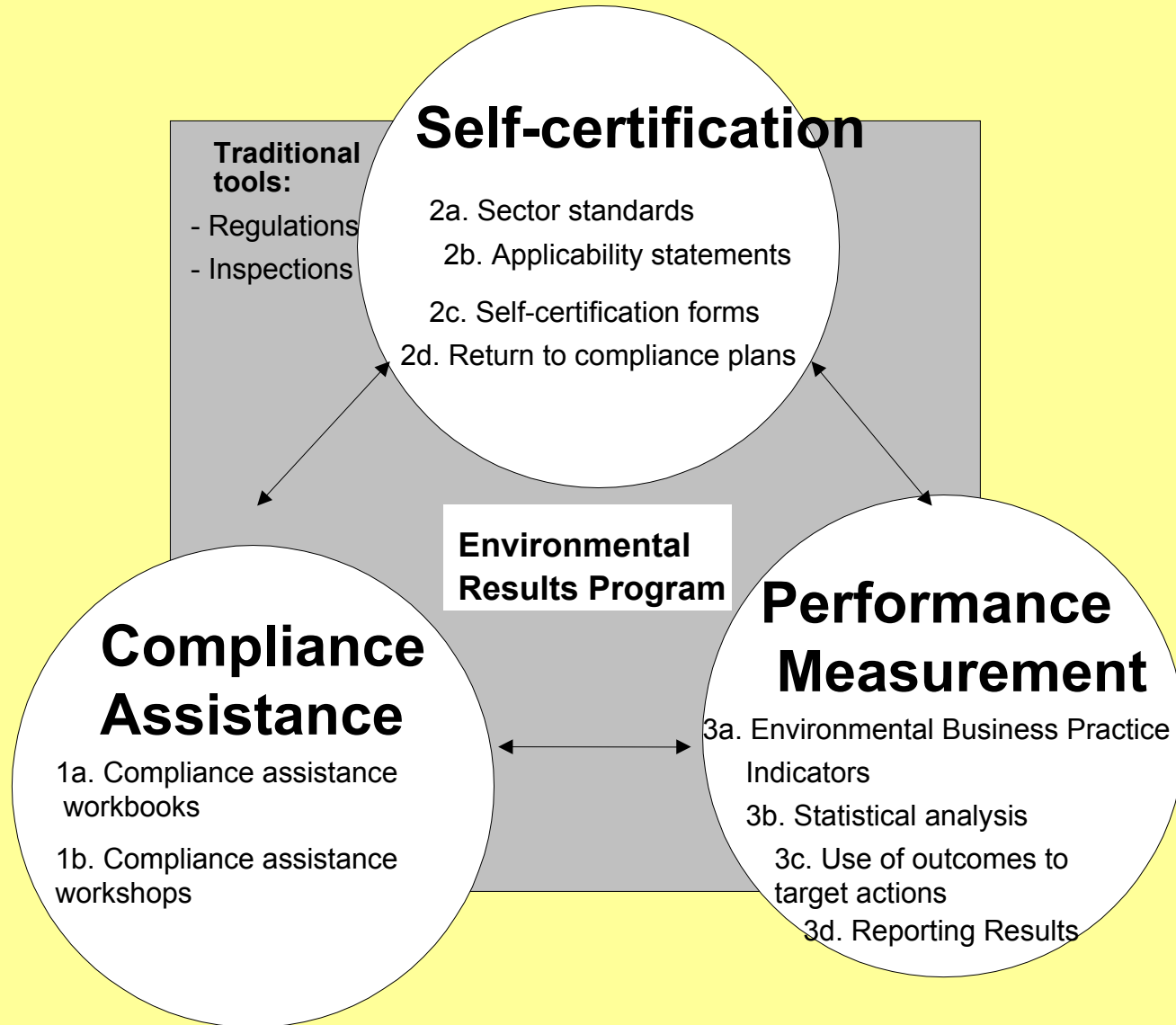
# Why is the U.S. EPA Involved?

- ERP represents a high potential to improve environmental performance and benefit small businesses
- ERP presents partnership opportunities among co-regulators and businesses
- ERP offers state-to-state and state-to-local collaboration options

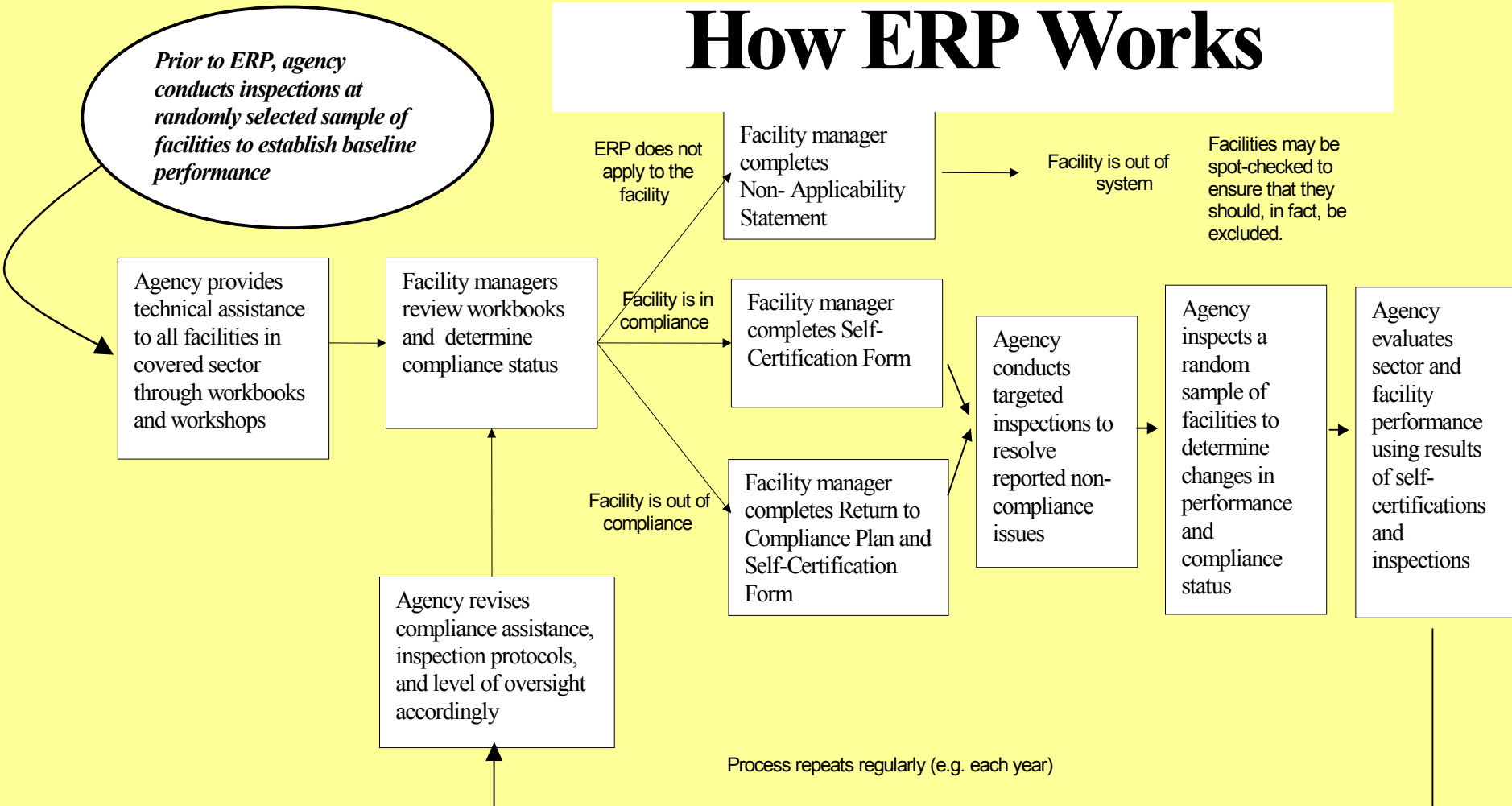
# Why ERP?

- Enhance and measure performance of facilities/whole business sectors
- Use limited resources more efficiently
- Develop sustainable regulatory system
- Address cumulative impact of a large number of small sources
  - Dry cleaner universe equivalent to 60 HAP Majors
  - Printer universe equivalent to 17 VOC Majors

# What is ERP?



# How ERP Works



# What States have ERP Projects?

- Massachusetts: Printers, photo processors, dry cleaners, industrial boilers and wastewater tanks, Stage II Vapor Recovery,
- Rhode Island: Auto body repair shops, Underground Storage Tanks, and Stage II Vapor Recovery
- Florida: Auto repair shops and auto salvage yards
- Maryland, Delaware, and the District of Columbia: Auto repair shops
- Tennessee and Georgia: Underground Storage Tanks
- Maine: Auto salvage yards

# Small Business Benefits from ERP

- ✓ Fee consolidation and cost reduction
- ✓ More easily understood regulations
- ✓ Clear accountability
- ✓ Greater regulatory flexibility
- ✓ Improved environmental awareness

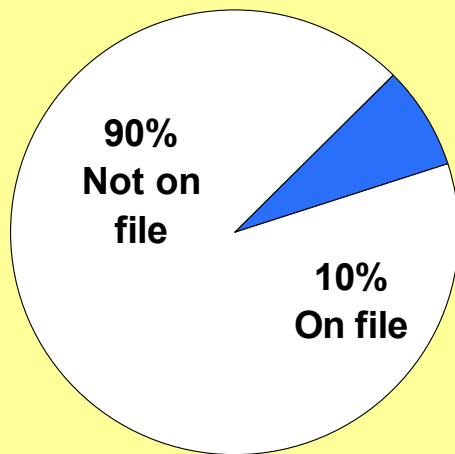


# Massachusetts Return to Compliance Plans

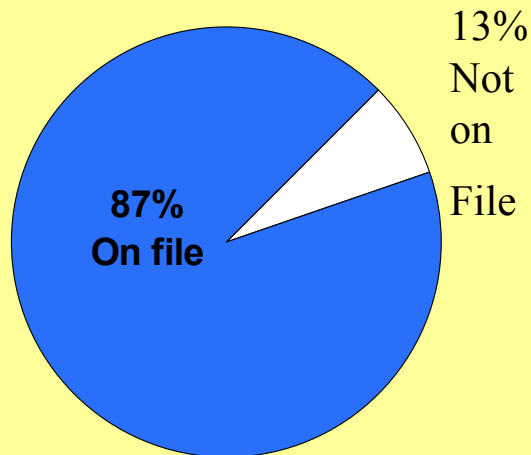
Dry Cleaners (Unv 660)	62	16	4	3
Photo Processors (Unv 550)	57	35	22	20
Printers	X	66	16	9

# BASELINE UNIVERSE IDENTIFICATION for Massachusetts Dry Cleaners

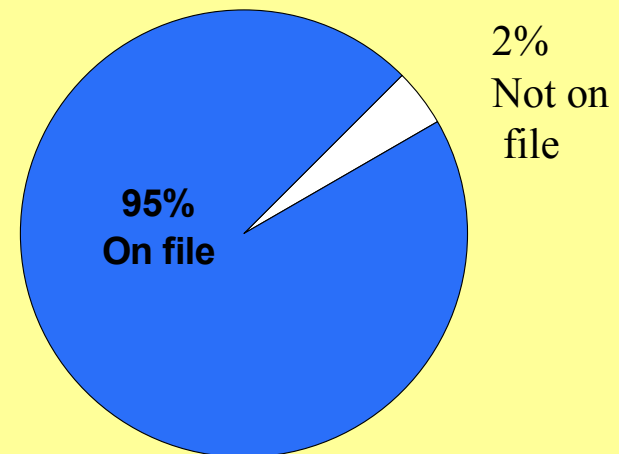
Percentage of facilities “in the system”



BEFORE  
1996



AFTER  
1997



2000

# ERP Measurement Methodology

- Statistically valid compliance inspections (baseline and yearly); random and targeted
- Environmental Business Practice Indicators
- Score (e.g., facility, industry, indicator)

# EBPI's for ERP Printers

## Regulatory Indicators:

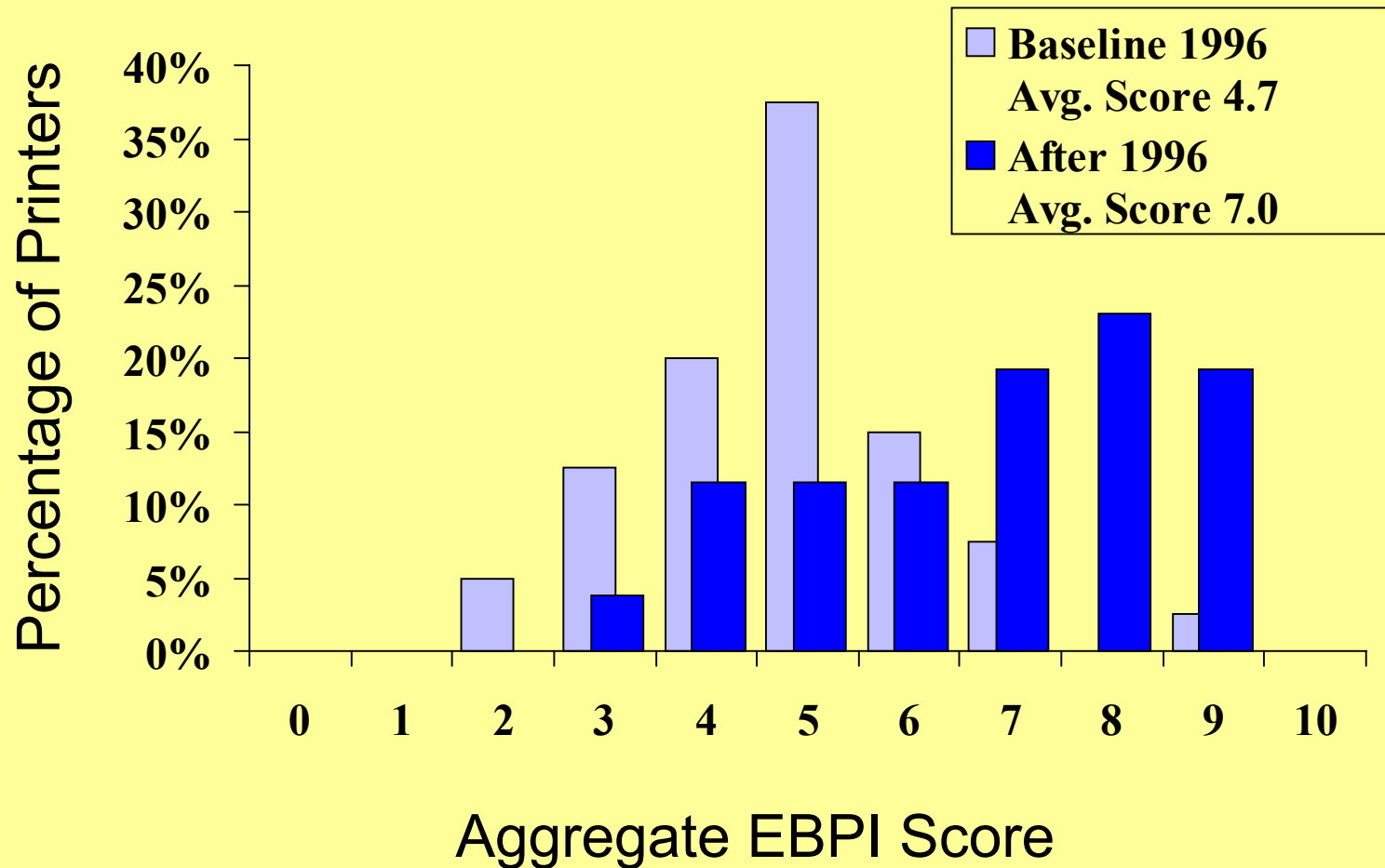
- \* Are the fountain solutions used on offset web-fed lithographic presses alcohol-free? (air)
- \* Printer meeting 2ppm or hauling? (water)
- \* Is the facility in compliance with quantity and time limits for HW storage? (waste)

## Beyond Compliance Indicators:

- \* Does printer have a sign prohibiting discharge of process chemicals over sinks in work areas? (P2)
- \* Does printer recycle aluminum printing plates? (P2)

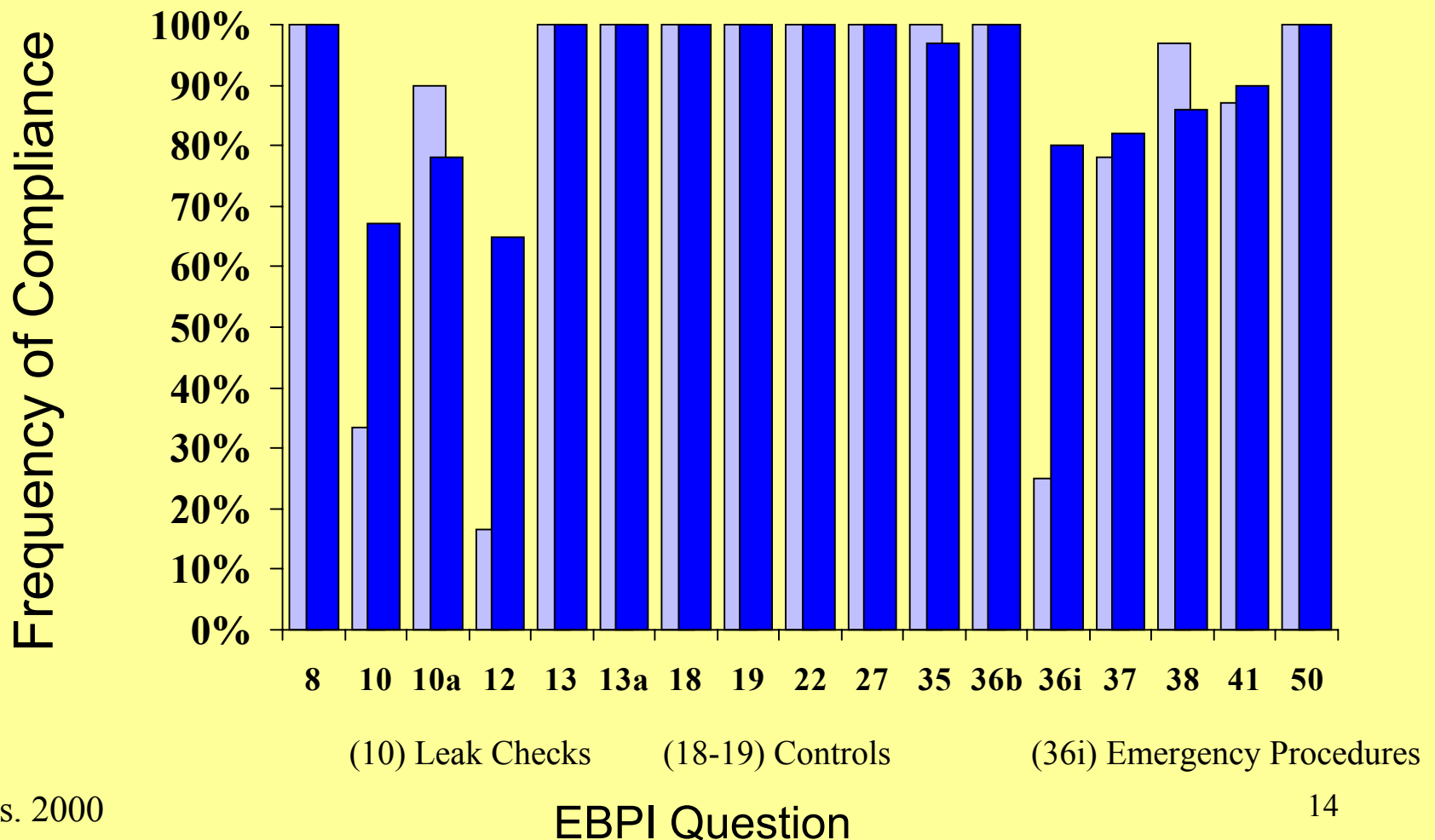
# PRINTER'S PARTNERSHIP

## *Aggregate EBPI Analysis*



# Massachusetts Dry Cleaners

## *Individual EBPI Analysis*



1997 vs. 2000

# EBPI PERFORMANCE RESULTS

## *Dry Cleaner EBPI: Facility Has Emergency Procedures in Place*

Performance increased **from 25%** at baseline **to 80%**.

Apply this change to the entire universe: **358** more facilities with emergency procedures in place.

## *Dry Cleaner EBPI: Containers in Good Cond. & Kept Closed*

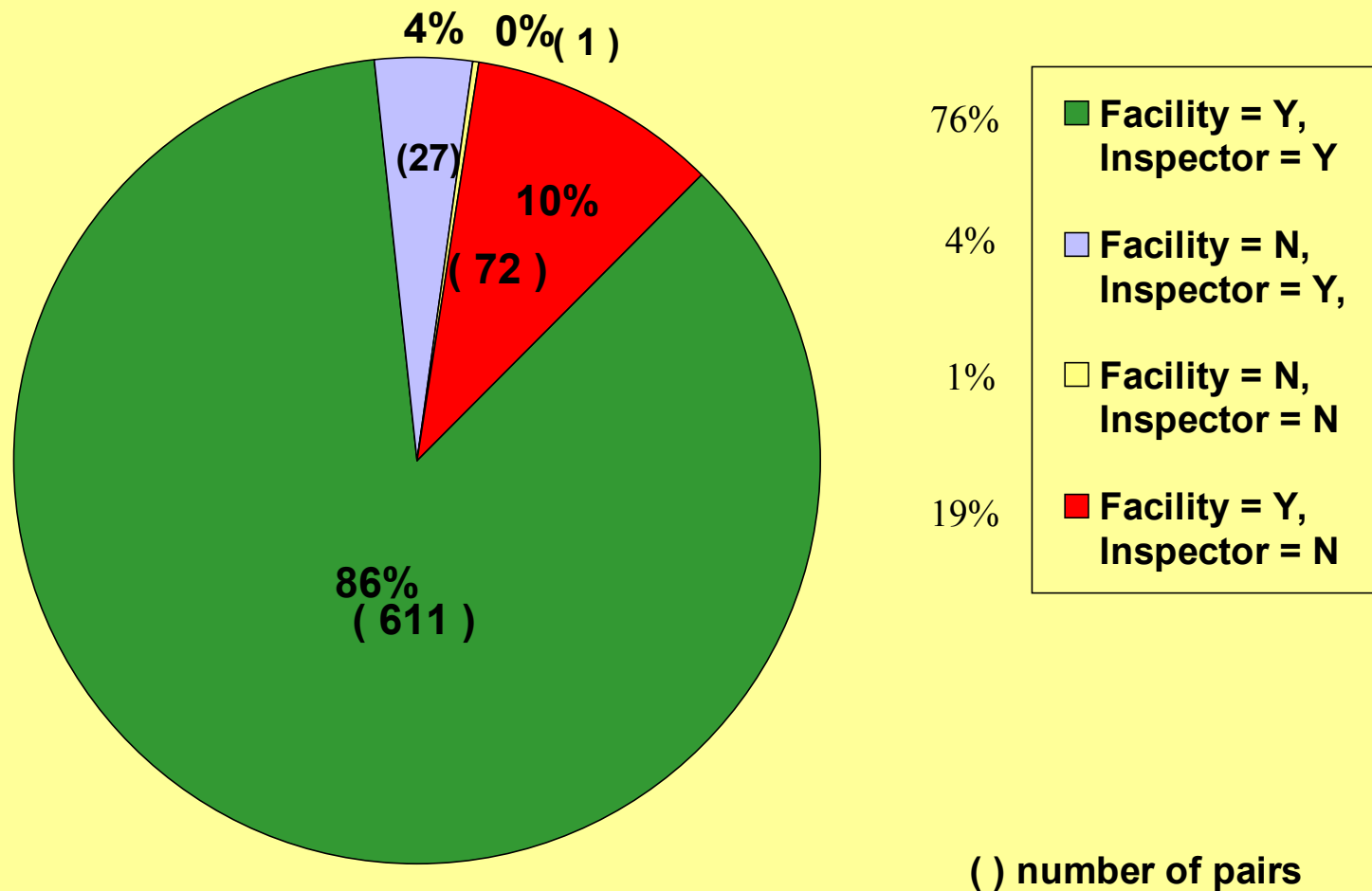
Performance decreased by **3%** from baseline (or roughly **20** more dry cleaners have inadequate container management).

## *Photoprocess EBPI: Meeting 2ppm Silver Discharge*

Performance increased **from 60%** at baseline **to 98%** in 1998. MA DEP can account for **98%** of all silver generated from photoprocessors in Massachusetts.

# Dry Cleaner Accuracy Analysis

## Self-Certifications vs. Inspections





# SELECT ENVIRONMENTAL OUTCOMES

- *Dry Cleaners:* “Is leak detection performed weekly, following workbook protocol and using proper leak detection equipment?”

**Result:** Performance increased **from 33%** at baseline in 1997 to **66%** in 2000. Based on avg. perc use per facility, applied to entire universe, this is equivalent to **22.5 ton reduction** of perc emissions.

- *Printers:* “Are you in compliance with the press cleanup solution requirement?”

**Results:** Performance increased **from 77%** at baseline in 1998 to **85%** in 1999. Apply this to entire universe, this is equivalent to **4.0 tons VOC reduction**

# What ERP Assistance Can EPA Provide?

- State Innovation Grant Program  
([www.epa.gov/innovation/stategrants](http://www.epa.gov/innovation/stategrants))
- Project planning through contractor assistance
- Invitational travel support
- Technical document preparation
- Coordination among EPA Headquarters and Regional Offices

# Where is ERP information?

- U.S. EPA Website: [epa.gov/permits](http://epa.gov/permits)
- MA DEP Website: [state.ma.us/dep/erp](http://state.ma.us/dep/erp)
- FL DEP Website:  
[dep.st.fl.us/waste/categories/hazardous/  
pages/autocert.htm](http://dep.st.fl.us/waste/categories/hazardous/pages/autocert.htm)
- RI DEM Website: [state.ri.us/dem/programs](http://state.ri.us/dem/programs)

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